

Leadership and Management Development (Organizational)

Focus & Competency Level		Program Title	Who Should Attend?	Trainer	Fees – 1 Pax (RM)	Fees – Group (RM)	Jul	Aug	Sept	Oct	Nov	Dec
Communication Skills	1	Emotional Intelligence (EQ): Mastering High-Stakes Conversations	Executives & Managers	Jeremy Lee	2,750	5,000 - 2 Pax 7,200 - 3 Pax	6 – 7	12 – 13			23 – 24	
	2	Stakeholder Engagement: Influence, Trust and Presence	Executives & Managers	Jeremy Lee	2,750	5,000 - 2 Pax 7,200 - 3 Pax			9 – 10			
Leadership Skills	1	Next-Gen Supervisory Skills	Supervisors / Team Leaders	Shailendra	2,000	3,700 - 2 Pax 5,500 - 3 Pax		10 – 11			16 – 17	
	2	Manager as Coach: Lead, Influence and Communicate	Managers & Above	Jeremy Lee	3,000	5,600 - 2 pax 7,800 - 3 pax			14 – 15			7 – 8
		Leadership Gold (Timeless Principles for Leading People and Performance) (John C. Maxwell Program)	Managers & Above	Jeremy Lee	3,000	5,600 - 2 pax 7,800 - 3 pax			2 – 3			

Other Leadership topics available: (for In-House Training)

- 1-to-1 Coaching
- Action Leadership
- Becoming Person of Influence (John Maxwell Program)
- Business & Marketing Mastery Programme
- Business Leader Masterclass
- Coaching for High Performance
- Commercial Acumen for Competitive Advantage
- Communications for Managers
- Connecting Generations in the Workplace
- Corporate Entrepreneurship and Business Acumen
- Design Thinking
- Executive to Manager - The Transition
- Everyone Communicates, Few Connect (John Maxwell Program)
- Facing the Media
- Financial Literacy
- From Planning to Successful Execution
- High Performance Organization
- Performance Management
- Leadershift (John Maxwell Program)
- Leading Transformation and Innovation for High Performance
- Management Success (Brian Tracy Program)
- NLP Mastery
- Personal Branding
- Personal & Business Success (Brian Tracy Program)
- Problem Solving and Decision Making Skills
- Situational Leadership
- Strategic Planning
- Strategic Thinking and Creativity
- Sustainability - ESG 101
- Technical to People Manager
- Transformational Change

Trainer and Other Development Programs

Program Title	Trainer	Fees – 1 Pax (RM)	Fees – Group (RM)	Jul	Aug	Sept	Oct	Nov	Dec
HRD Corp Train the Trainer (TTT) Certification Course <i>Certification by HRD Corp</i>	Ken Ng / Jeremy Lee	2,684	-	13 – 17 27 – 31 (Sarawak)		7 – 11		16 – 20	14 – 18 (Sarawak)
Mental Resilience at Work: Managing Stress, Focus and Behaviour	Irine	2,750	5,000 - 2 Pax 7,200 - 3 Pax		26 – 27				
Disability Equality Training (DET)	MILAD	2,500	4,800 - 2 Pax 7,000 - 3 Pax				19 – 20		

Other topics available: (for In-House Training)

Human Capital

- Behavioral Interviewing Skills
- Best Practices in Procurement Management
- Career Conversation
- Employee Retention & Engagement
- HR for Non-HR Managers
- HR Policies and Employee Handbook
- Industrial Relations
- Managing Across Generations
- Sexual and Power Harassment Awareness
- Stress & Mental Health Management
- Succession Planning & Talent Development
- Train the Trainer - Experiential Learning
- Training Needs Analysis
- Understanding Employment Act 1955 with Amendments

Technical

- 5S Implementation
- Defensive Driving
- Emergency Response Preparedness (ERP)
- Ergonomics and Manual Handling
- Failure Mode Effect Analysis (FMEA)
- Financial Modelling (using Excel)
- Forklift Risk Prevention & Safety Awareness
- ISO Quality Standard - Foundation / Awareness
- Kaizen – Continuous Improvement
- Lean Safety Management
- Materials Management
- Occupational Safety & Health Act (OSHA)
- Poka Yoke
- QC Tools
- Statistical Analysis
- Total Productive Maintenance (TPM)
- Understanding Import & Export Practice

Office Management

- Anti-Bribery and Corruption (ABC)
- Anti-Money Laundering
- Corporate Grooming and Etiquette
- Eat That Frog! – Time Management
(Brian Tracy Program)
- Event Management
- General Office Management Skills
- Microsoft Excel (Beginner to Advanced / VBA / Power BI)
- PDPA
- Positive Work Attitude
- PowerPoint Slide Design for Impactful Presentation
- Secretarial and Clerical Development
- Stress and Mental Health Management
- Teknik Pengurusan Fail dan Rekod Berkesan

Writing & Language Skills

- Business Writing Skills
- ChatGPT - General / Marketing
- Conversational English / Mandarin / Bahasa Malaysia
- Essential English Grammar
- Email Writing Skills
- Proposal Writing
- Reallyenglish (Online Learning)
- Technical Report Writing

Supply Chain

- Logistics Management
- Project Management
- Risk Management
- Supply Chain Management
- Total Quality Management
- Warehouse Management



Customer eXperience & Contact Centre (with AI Augmentation)



Focus Competency Level		Program Title	Who Should Attend?	Trainer	Fees – 1 Pax (RM)	Fees – 3 Pax (RM)	Jul	Aug	Sept	Oct	Nov	Dec
Professionals	1	From Challenging Customers to WOW Customer Experience	Executives	Shailendra	1,400 (Online) 2,000 (F2F)	4,000 (Online) 5,500 (F2F)		19 – 20 (online)		26 – 27 (F2F)		16 – 17 (Sarawak - F2F)
	2	Certified Voice & Digital Agent (CVDA) <i>Certified by Western Kentucky University, USA</i>	Executives & Managers	Ken Ng	4,200	11,500			23 – 25			2 – 4
	3	Certified Interaction Quality Assurance Analyst (CIQAA) <i>Certified by Western Kentucky University, USA</i>	QA Analysts, Team Leader	Ken Ng / Edna	3,500	9,500			14 – 15			
Management	1	Certified Omni-Channel Team Leader (COTL) <i>Certified by Western Kentucky University, USA</i>	Team Leader	Ken Ng / Irine	4,200	11,500	8 – 10				4 – 6	
	2	Certified Omni-Channel Manager (COM) <i>Certified by Western Kentucky University, USA</i>	Managers & Above	Ken Ng / Najib	4,700	12,700				12 – 14		
	3	Certified Customer Experience Management Practitioner (CCXMP) <i>Certified by Western Kentucky University, USA</i>	Managers & Above	Ken Ng / Najib	5,000	13,500					23 – 26	

Other topics available: (for In-House Training)

Customer Experience (CX)

- Accent Neutralisation and Cross-Cultural Communication
- Certified Help Desk Professional (CHDP)
- Certified Contact Centre Team Leader (CCCTL)
- Contact Centre Inbound Tele Skills (CCITS)
- Certified Contact Centre Quality Assurance Manager (CCQAM)
- Creating the WOW Service Experience
- Customer Journey Mapping
- Customer Service Coaching
- Managing Challenging Customers & Complaints
- Managing the Branded Customer Experience
- Mastering Live Chat for Customer Support
- Persuasive Communication Skills
- Proactive Customer Service
- The Customer Service Mindset & Attitude
- Telephone Etiquette

Sales and Business Development

- Customer Focused Selling Skills
- Handling Sales Objections & Negotiation Skills
- High Impact Persuasive Presentation Skills
- High Performance Sales Force Management
- High Performance Selling & Powerful Closing Techniques
- Key Account Management Skills
- Outbound Tele-marketing & Cold Calling
- Persuasive Tele-Collection Skills
- Relationship Marketing
- Retail Sales & Services
- Sales Success (Brain Tracy Program)
- Strategic Communication for Dealer Representatives in Capital Markets (**SIDC CPE-Approved: 10 Points**)
- Strategic Marketing Management
- Successful Tele-Sales Management

Digital Marketing

- Advance Search Engine Optimization (SEO)
- Be The Next eCommerce Entrepreneur
- Digital Marketing for SMEs
- Digital Marketing Professional Certification
- Digital Transformation 101
- Facebook Marketing Masterclass
- Professional LinkedIn Marketing



AI Certifications by AICERTS™

Program Title	Trainer	Fees – 1 Pax (RM)	Fees – Group (RM)	Jul	Aug	Sept	Oct	Nov	Dec
AI+ Executive Fundamentals™ (AI Strategy, Governance and Productivity for Business Leaders) <i>Certification by AICERTS™</i>	Dave / Shailendra	2,970 <i>(promo rate)</i>	-					18 – 19	
AI+ Customer Service Practitioner™ (Applying AI Across Customer Service, Contact Centre and Digital Channels) <i>Certification by AICERTS™</i>	Dave / Shailendra	2,970 <i>(promo rate)</i>	-				21 – 22		

Other topics available:

AI Certifications by AICERTS™

- AI+ Human Resource
- AI+ Sales
- AI+ Product Manager
- AI+ Marketing
- AI+ Finance
- AI+ Customer Service
- AI+ Quality Assurance (for Information Technology and Software Development)
- AI+ Supply Chain
- AI+ Project Manager
- AI+ Ethics
- AI+ Legal
- AI+ Researcher
- AI+ Chief AI Officer
- AI+ Writer

- AI+ Foundation
- AI+ Executive
- AI+ Everyone
- AI+ Prompt Engineer Level 1
- AI+ Vibe Coder
- AI+ Educator
- AI+ Learning & Development
- AI+ UX Designer
- AI+ Design
- AI+ Audio
- AI+ Video
- AI+ Telecommunications
- AI+ Government
- AI+ Policy Maker

IT / Project Management

- Agile Scrum Master
- CISCO
- Cloud Technology Associate
- COBIT5 Foundation
- CompTIA Security+ / CompTIA Network +
- DEVOPS
- Enterprise Big Data
- ITIL 5 Foundation / Specialist / High Velocity
- PRINCE2 Foundation / Practitioner / PRINCE2 - Agile Foundation / Agile Practitioner
- Project Management Professional
- Lean Six Sigma – Green Belt / Black Belt